

Allianz  
Preferred<sup>SM</sup>

(1/2012)

Allianz Life Insurance Company of North America

# New Allianz Preferred benefits in 2012

## Exclusively for Preferred agents

Allianz Preferred is more than great products. Its programs and services that can further separate you and your agents from the competition.

### **Faxed applications:**

We are making it easier for Preferred agents to lock in the best rate for their clients by giving them the ability to fax in Preferred annuity applications.

### **24-Hour Challenge:**

Now, within 24 hours of receiving the application, Allianz Life Insurance Company of North America (Allianz) will issue the contract or contact the agent regarding any outstanding new business requirements. If we don't, we'll pay the agent \$100. It's that simple – and that fast.

### **Suitability pre-screening:**

We will equip you with the capability to “pre-screen” cases for Suitability. Your agents will know of any issues sooner, have a better understanding of the process, be able to set clearer expectations, and ultimately enjoy faster processing for their applications.

### **Events for Preferred agents and their clients:**

Later this summer, Allianz will begin offering exclusive, invitation-only customer appreciation events for Preferred agents and their top clients. Held at select locations nationwide, these events will thank our preferred agents and their clients for their business and build loyal, long-term client relationships.

### **Back-office training opportunities:**

Firsthand knowledge can make a world of difference in the speed business is processed. That's why we will offer top agents' support staff the opportunity to receive training directly from Allianz. Another way we are making it easier to do business with Allianz.



For all that's ahead.<sup>SM</sup>

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Product and feature availability may vary by state.

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